



Get Results - Get Upside Software

Case Study: Government of Manitoba Infrastructure & Transportation

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Client Overview

Manitoba Infrastructure and Transportation (MIT) is responsible for the development of transportation policy and legislation and for the management of the province's vast infrastructure network. To meet these responsibilities, the department delivers a wide range of programs and services that play a critical role in sustaining the contributions of the transportation sector to Manitoba's economic growth.

The Business Challenge

MIT's existing Contract Management Software (CMS) was built using Ingres and support for that product was coming to an end. This required a search for a modern CMS product that didn't just do what their existing CMS did - but did more. It was important to reduce the duplication of efforts in MIT's data entry processes as well as integrate existing software functionalities with new ones offered by the Upside Software Suite. In addition, it was essential to export data in a generic way to use in various applications (including other software programs).

Another key goal of this project was to produce a report that could be used as a data entry source for MIT's SAP Accounts Payable operators. This report is used to create progress payments to vendors as well as holdbacks.

The Solution

MIT implemented the Upside Software Suite, including the UpsideContract, UpsideBilling and UpsideRFX modules. This enabled them to create, approve and maintain their contracts in UpsideContract and also integrate their existing SAP General Ledger chart of accounts by loading them into UpsideContract. We were able to help them drastically reduce duplication of effort in their data entry process by importing their existing SAP software.

In an effort to optimize the budget, no new SAP interfaces were created and Upside was able to utilize their existing nightly SAP file extracts. Upside was also able to export their data in a generic way to ensure seamless integration with other software programs.

To ensure accuracy and updated information, UpsideBilling was used to create weekly reports, as well as progress payments and holdbacks on projects. The report shows vendor information, payment amounts to be entered, the general ledger codes, relevant project information and past payments on each project.

MIT plans to use UpsideRFX as a Vendor Portal to enable existing vendors and potential vendors to search on, and view business opportunities. It will be deployed on an externally accessible IIS web server that will interact with an internal IIS web server via web service calls.

Company Name

Government of Manitoba Infrastructure & Transportation

Industry Type

Public Sector

Business Challenge

- Support for existing Contract Management Software ending.
- Integrate existing SAP General Ledger and UpsideContract.
- Reduce data entry duplication efforts.
- Generic data exports.
- Weekly reports as data source for progress payments to vendors.

Strategy

- Implement UpsideContract, UpsideBilling and UpsideRFX.
- Contracts created, approved & maintained in UpsideContract.
- Existing SAP General Ledger loaded into UpsideContract.
- UpsideBilling used to create weekly reports, progress payments and holdbacks.
- UpsideRFX used as a Vendor Portal.

The Top Business Benefits

- A superior and industry leading CMS (Contract Management System) product that is fully supported.
- A CMS product that can export data for use in various applications (including other software programs).
- The ability to import & interface data from other sources (seamless integration)
- Best-in-class contract management including reduced data entry and duplication as well as fast, efficient and accurate reporting.

The Return on Investment

MIT has noticed a significant reduction in data inaccuracy with regards to contract and project data. They have also realized improved and quicker reporting and analysis of the contract processes they use. As a result of the improved access to information that the Upside Software Suite has provided, they have identified inefficiencies in their processes and corrected them. The software has helped them reduce over 30% of their total contract cycle time and as there is increased usage and adoption, this percentage grows even more.

What's Next?

MIT has just started a new project with Upside Software which will allow an externally accessible consultant registry. They currently maintain lists of qualified consultants manually. Their requirement is to have consultants receive an emailed link to a Microsoft InfoPath form as soon as they are added into the Upside Software Suite. Upside has created APIs for InfoPath forms (UpsideForms) where the electronic form Upside creates for the client will be easier to complete. The data will be stored in a table so that reports can easily be generated. This will considerably improve MIT's ability to evaluate and contact suitable consultants whenever the need arises.

Interested in UpsideContract?

We'd love to hear from you.
For more details please contact your Upside representative at insidesales@upsidesoft.com

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